Regular meeting of the Board of Directors held Jan. 26, 2022

The meeting, was called to order by President Densil Allen Jr. Sheri Smiley, attorney from the cooperative's law firm, caused the minutes of the meeting to be kept. The following directors were present: Densil Allen Jr., Clark Bredehoeft, Richard Strobel, Stan Rhodes, Sandra Streit, Dale Jarman, Robert Simmons and Jeremy Ahmann. Also present were General Manager Mike Gray and CFO Michael Newland.

APPROVAL OF AGENDA

After discussion, the agenda was approved.

APPROVAL OF CONSENT AGENDA

The board approved its consent agenda consisting of the minutes of the regular meeting of Dec. 21, 2021; expenditures for the month of December 2021; new membership applications and membership terminations.

APPROVAL OF REPORTS

The following December 2021 reports were approved:

Financing and Treasurer's Report: Newland presented the December 2021 Operating Report (RUS Form 7) and Comparative Operating Statement. He reviewed the Financial and Statistical Report and Treasurer's Report with monthly and annual budget comparisons. He also gave the investment report. He presented and reviewed statistical data pertaining to operating revenue, expenses, margins, assets, liabilities, cash flow management, and KWH sales and ratios. Deferred revenue was discussed. A motion passed to defer \$750,000.00. Newland presented options of the CARES Act Employee Retention Credit (ERC). The issue was tabled until February. He also discussed the English Scholarship Investment Fund. A motion was made and passed to go into West Central Services at 1:49 p.m. The meeting resumed at 1:56 p.m.

2022 BUDGET: Newland presented the 2022 Budget. He had provided the written budget to the board prior to the meeting. He discussed assumptions, deferred revenue, compared 2020, 2021 and 2022 budgets, had historical information, discussed the expected cost of power, projected revenue, operation expense, maintenance expense, consumer accounts expense, sales expense, office expense and tax expenses. He also reviewed the Capital Investment Budget and the 2022 proposed cash flow. The budget was passed as presented.

Operations Report: Randy Burkeybile provided a written Operations Report on the following: update on crews and there were no major outages for the month. He also provided a report on equipment, brush and spraying crews, and a right of way report.

<u>Safety and Engineering Report</u> Pete Nelson provided a written Safety and Engineering Report. Safety meetings, crew visits, the audit by Federated and an engineer/staking department report was



given

Member Services Report: Brent Schlotzhauer provided a written Member Services Report. He reported on Operation Round Up, Youth Tour, scholarship applications and net metering. He attended the District 1 Member Services meeting at NW. He gave a yearly update on the EV and an update on the Coop Connections card.

AMEC REPORT

Bredehoeft reported on the January executive meeting. A solar website is being worked on. The regular board meeting is the following week.

NW REPORT

Simmons reported on the NW Electric board meeting held Jan. 19, 2022. He reviewed the financial statistics, deferred revenues and the operations report, including outages. A PCB report was given. He reported on the AMEC PAC donation that was made.

ROUND UP FOUNDATION REPORT

Streit gave a report.

REVIEW BOARD ASSESSMENT

Reviewing the board assessment was tabled.

LEGAL REPORT

Smiley presented a report on legal matters.

MANAGER'S REPORT

Gray presented his monthly Manager's Report. He reported on issues with the ceiling in the meeting room and he is getting roofing estimates to repair a moisture issue.

UNFINISHED BUSINESS

None.

NEW BUSINESS

Sandra Streit resigned from the scholarship committee.

EXECUTIVE SESSION

The board entered into executive session at 3:15 p.m. The regular meeting resumed at 3:40 p.m.

MEETING ADJOURNED

With no further business, the meeting was adjourned.

FINANCIAL REPORT •	•	Statement of Operations	•	December 2021
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	This month	YTD 2021	YTD 2020
Revenue	\$1,980,671	\$29,865,894	\$28,836,291
Power Bill Expense	1,463,309	17,197,005	16,959,828
Opertion & Maint. Expense	450,180	6,960,436	6,722,868
Depreciation Expense	206,893	2,434,344	2,332,035
Interest Expense	<u>133,747</u>	<u>1,408,952</u>	<u>1,432,212</u>
Total cost of Srvc. (Total Expense)	2,254,129	28,000,737	27,446,943
Operating Margins (Revenue less Expenses)	(273,458)	1,865,157	1,389,348
Other Margins	<u>935,708</u>	<u>1,105,492</u>	<u>1,164,332</u>
TOTAL MARGINS	\$662,250	\$2,970,649	\$2,553,680







